

## Work Experiences

### **JUSTIN HOH ZHAO HONG**

A final year student at PORTMAN College, currently taking Diploma in Business Management. Seeking for a sales and marketing position. Hardworking, determined and intergrity. Aim to utilized practical working experience and sales and marketing skills to contribute to your organization.

## Marketing Assistant PORTMAN College (Dec 2017-Jan 2018)

- Identified and understood customer needs and wants.
- Provided solutions.
- Generated students lead via social media and all other platform.
- Brought in appointment for counseling session.
- Recruited students.

### Restaurant Captain Four Season Seafood Restaurant (Dec 2015-Jan 2017)

- Fulfill customers needs and wants.
- Generated over 500k sales per year.
- · Assigned task to others waiter and waitress.
- Assist manager to lead the whole organization.

## **Tuition Teacher Assistant Super Education Group (Dec 2015-Dec 2016)**

- Monitor the progress of homework of students.
- Assisted teachers on getting teaching materials ready such as study note and past exam question.
- Maintained relationships with clients by providing support, information and guidance.

# Education Background

# Extra Curriculum Activities

### Diploma in Business Management PORTMAN College ( 2017-2019) CGPA 2.75 (present)

- Business Mathematics-Grade A
- Introduction to Accounting-Grade A

## President Student Council, PORTMAN College (2017-2018)

- Student's Representative.
- Received Feedback from students and report to management team.
- Organised student event to let student enjoy have fun.
- Lead the whole team to achieve goal.
- Provided direction and guiding team members.

#### **President**

### Mathematics Society, SMK Bandar Baru Sungai Long

- Organized mathematics competition and events.
- Represent school to join competition.
- Achieved 1st runner-up and received RM 1000 as reward.
- Guided society members for event planning.
- Assist teacher and guide members to complete their task.

## Professional Skills

- Event planning
- Public speaking skill
- Presentation skill
- The ability to use Microsoft Office Software
- Sales and Marketing skills
- · Multi tasking skills
- Master English Malay Mandarin Cantonese Hakka language

Reference

Reference available upon request